



# Business Leasing For Dummies?

*David G. Mayer*

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## **Business Leasing For Dummies?** David G. Mayer

More than eighty percent of businesses in the United States alone lease some or all of their equipment. These types of leases are only the tip of the iceberg. When you look at the entire world of business, you'll find the activity of leasing almost everywhere—from property and vehicles to high-technology assets. Today, if you want to make the right deals and be successful in any business, grasping the concept of business leases is more important than ever.

Whether you're participating in a leasing transaction from the point-of-view of a lessee, lessor, or lender, *Business Leasing For Dummies* is for you. If you've never dealt with a lease before, this book will introduce you to lease basics such as the types of leases available and the terms associated with them. If you're already familiar with leases, you'll find out how this diverse financial tool can work for you, however you may choose to use it.

*Business Leasing For Dummies* will help you understand the benefits, risks, and documentation involved with leasing transactions—including the impact of the Uniform Commercial Code (UCC), which is a collection of laws that provides uniform and consistent rules for commercial transactions. You'll also discover how to:

- Decide whether to buy or lease
- Differentiate between a lease and a loan
- Manage potential leasing risks
- Calculate the cost of leasing
- Lease all kinds of property
- Insure leased property
- Decipher tax, legal, and accounting rules
- Negotiating the core terms in your lease

*Business Leasing For Dummies* offers valuable insight and direction. It will help you negotiate better deals as well as save more money. From clear explanations of the fundamentals of the leasing process to savvy tips for avoiding costly mistakes, this friendly reference will guide you every step of the way.

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