

Social Lawyers: Transforming Business Development, 2010 ed.

Jayne Navarre

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This book presents information about social technologies, how they impact your practice and affect client interests. Practical tips and use cases regarding online networking, blogging, podcasting, video-casting and social networks are set forth in an objective format, and a business development approach is offered for leveraging these emerging technologies. Conflicting information and opinion about social technologies from Web sites and blogs is sorted and analyz



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