



The Horse Buyer's Notebook

LTD. Russel Meerdink Company, Shawn McAfee

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The search for the right horse takes the buyer to the auction, breeding farm or sales barn. By the time the third or fourth horse is brought up for inspection, the good or bad points of the first horse have been forgotten. Was it the bay that had the splint or was that the chestnut? The gray filly toed out or was it the brown colt? The Horse Buyer's Notebook simplifies and organizes the information that must be collected during the search for the "right horse." When purchasing a horse at public auction or privately, it is essential to record the evaluation of each prospect for future reference and comparison. The Horse Buyer's Notebook contains everything needed to thoroughly evaluate each prospect, record observations, and compare horses before purchase. The Horse Buyer's Notebook begins by showing what conformation characteristics, faults and unsoundnesses to look for in any horse and how they affect a horse's performance, soundness and gait. It contains 50 double-sided worksheets to record notes on the horses evaluated. These worksheets give diagrams of correct horse conformation from the front, back and side and allow observations to be easily marked. Each worksheet also contains a checklist to follow during inspection so critical points are not overlooked. The worksheets allow the user to identify the horse and seller; check off conformation points examined; indicate defects or strong points; make notes about veterinary examinations; record any impressions, attach a photo or catalog page; and compile a complete record on every horse examined. The Horse Buyer's Notebook provides a convenient way to review the information recorded on horses of interest. It provides a simple means to objectively evaluate potential prospects.

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Guy Gregory:

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Catherine Stevenson:

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